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Information Technology & Telecommunications Brokers

Take A Byte was created for businesses and IT professionals who want an easier and more efficient way to manage the procurement of IT & telecommunication services. Take A Byte is a single source for pricing, product information, consultation and ordering IT & telecommunication services from over 20 industry leading providers. Take A Byte's mission is not only focused on providing customers with a wide range of voice, data, internet, conferencing, and carrier services, but also providing the customer with the ability to receive advice from one of our service specialists to find the best solutions for *your* needs. Because companies know that they will be competing for your business, you will receive the best available pricing upfront.

Benefits of utilizing a Telecom Broker/Agent:

- Single Point of Contact for IT & Telecommunication Services
- Pricing, Product Info, Consultation, and Purchasing Available
- Over 20 Industry Leading Providers of Voice, Data, and Internet Services
- Service Specialist Assigned to Each Client
- Unbiased In-Depth Knowledge of Industry, Services, and Providers
- Decreased Procurement Time
- Best Pricing Available Using All Discounts & Promotions

Our voice services specialists can work with you to find a voice solution with the best possible pricing that meets your needs.

Our internet service specialists can work with you to find an internet solution with the best possible pricing that meets your needs.

For VAR's, consultants, network integrators and other industry related companies, Take A Byte gives you the ability to offer end to end solutions. Take A Byte service specialists can work with you to find the best solutions, providers, and pricing for a given project. Our comprehensive portfolio of providers ensures that your client will feel confident that all options have been researched.

Take A Byte is here to make the IT & telecommunications procurement process more efficient and cost effective, while ensuring that our customers get the optimal solutions for their needs. If you would like to discuss any opportunities further, please feel free to call us at 1-804-539-1819.

“We Take A BYTE out of Telecom Headaches”



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Take-A-Byte
Your Data and Telecom Specialists

Take-A-Byte is an independent Telecom industry consulting firm providing consulting services to companies of all sizes. We have over 10 years experience in the Telecom and Technology industries. The state of the industry today has made our services even more valuable

Many of our services are FREE including our unique approach to shopping for telecom services. Traditionally, the customer would contact several carriers, spending time with each salesperson explaining their needs, waiting for the quotes and proposals from each carrier, clarifying the differences between each offering, and so on. This could take literally tens of hours for even the simplest of projects. In addition, with the turn-over rate as high as it is in the telecom industry right now, you might have to deal with multiple sales people with the same carrier.

Take-A-Byte partners with the most reputable and cost-effective carriers for voice and data services. We sort through the telecom industry finding the best and most reputable providers for us to represent. This means that you will save time in your search and can rely on our past experience with these companies to avoid pitfalls in the future.

Our value is built around understanding the differences between products and companies within the telecom industry. Take-A-Byte conducts regular analyses of the leading telecom companies and their products which enables us to deliver qualitative and quantitative results. This along with our years of experience gives us a depth of knowledge that is unmatched by other consulting firms and enables us to provide the highest quality of services.

“We Take A BYTE out of your Telecom headaches”